

# THE INFORMATION TRUST EXCHANGE GOVERNING ASSOCIATION <a href="http://www.infotrust.org">http://www.infotrust.org</a>

## Trust, identity, personalization, content and user sharing for the news and information industries

### **CHALLENGE:**

- News organizations are losing control of their users to tech platforms; status quo fails
- Readers/viewers/users seek simple, standard experiences that work across multiple sources and platforms, yet can be personalized.
- A common platform to manage user identity, data exchange and payments could help
- But it must not be controlled by a single, for-profit entity that becomes a "tollgate" for its own account. Open, competitive market for users and service providers a must.

#### **SOLUTION:**

- Standardization for exchange of user log-in (and identity) attributes for single-sign-on, shared subscriptions and *transparent* ad targeting by universal ID format
- No interference with publishers' current proprietary subscriptions
- Similar to ICANN, original Visa, EduRoam, standard-gauge railroads, standard-60-cycle AC, BlueTooth SIG.
- Information Trust Exchange Governing Association (<u>ITEGA</u>); California 501(c)(3) similar to ICANN/Mozilla form. Public-benefit purpose: adopt, govern business and tech standards for sharing user data; lessen burdens on government to do so; promotes open, stable Internet. (see: <u>Articles of Organization</u> and <u>Bylaws</u>).

#### **NEXT STEPS:**

- Membership commitments from at least three significant publisher brands
- Support from at least two foundations
- Collaboration with respected technology player(s) and trade associations

### **RESULT:**

- Mitigate Goggle/FB lock on user identity
- Opportunity for platforms to be standards compliant (or face regulatory scrutiny?)
- Makes an open marketplace for digital content